



**PINAL COUNTY**  
wide open opportunity

## Offer & Acceptance Form

Pinal County  
Finance Department  
31 N. Pinal St.  
Bldg. A  
P.O. Box 1348  
Florence, AZ 85132

### OFFER AND ACCEPTANCE FORM

#### TO PINAL COUNTY:

The undersigned hereby offers and agrees to furnish the material, service, or construction in compliance with all terms, conditions, specifications, and amendments in the Solicitation.

		<u>GENERAL SERVICE MANAGER</u>	
Authorized Signature		Title	
Larry Winiewicz		5/24/12	
Printed Name		Date	
Freightliner, Sterling, Western Star of Arizona		623-907-6453	
Company Name		Telephone	
9899 W. Roosevelt Street, Tolleson, AZ 85353			
Address		City, State, Zip	

#### For clarification of this offer, contact:

Name: Charity Marriott Phone: 623-907-6430 Fax: 623-907-6445

#### ACCEPTANCE OF OFFER (For Pinal County Use Only)

The offer is hereby accepted and the Responder is now bound to sell or provide the materials, services, or construction as indicated by the Purchase Order or Notice of Award and based upon the solicitation, including all terms, conditions, specifications, amendments, etc. and the Offer as accepted by Pinal County.

The contract is for:

This contract shall henceforth be referenced to as Contract No. PC-112217. The Offeror is cautioned not to commence any billable work or to provide any material or service under this contract until Offeror receives an executed purchase order or notice to proceed.

Awarded this 20th day of June, 2012.

David Snider  
Name (Print)

Chairman  
Title

David Snider  
Signature

Approved as to form:

  
Pinal County Attorney's Office



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### OFFER AND ACCEPTANCE FORM – Page 2

By signing the previous page of the Offer and Acceptance Form, Responder certifies:

- A. The submission of the bid did not involve collusion or other anti-competitive practices.
- B. The Responder shall not discriminate against any employee or applicant for employment in violation of Federal Executive Order 11246.
- C. The Responder has not given, offered to give, nor intends to give at any time hereafter, any economic opportunity, future employment, gift, loan, gratuity, special discount, trip, favor, or service to a public servant in connection with the Submittal.
- D. The Responder certifies that it complies with Executive Order 12549 related to Federal Government Debarment and Suspension (see 4-7)
- E. The Responder certifies that the individual signing the bid is an authorized agent for the Responder and has the authority to bind them to the contract.

**F. Intergovernmental Cooperative Purchasing**

The County has entered into various cooperative purchasing agreements with other Arizona government entities in order to conserve resources, reduce overhead and purchase costs and improve delivery time. The contract resulting from this Solicitation may be extended for use by other municipalities, school districts and government agencies in the State of Arizona with the approval of the Contractor. Orders placed by other agencies and payment thereof will be the sole responsibility of that agency. The County shall not be responsible for any disputes arising out of transactions made by others.

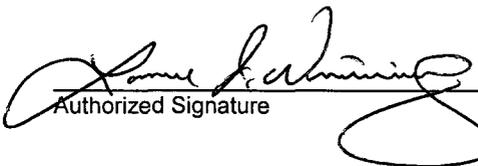
Pursuant to PC-112217 Special Terms and Conditions, paragraph 5, titled Eligible Agencies (Cooperative Usage), Responder shall designate whether other governmental entities will be allowed to purchase from this contract:

Yes [ X ]

No [ ]

Freightliner, Sterling, Western Star of Arizona

Firm

  
Authorized Signature

Freightliner, Sterling,

Western Star of AZ



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## Addendum Acknowledgement Form

Pinal County  
Finance Department  
31 N. Pinal St.  
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### ADDENDUM ACKNOWLEDGEMENT FORM

Solicitation Addendums are posted on the Pinal County website at the following address:  
<http://pinalcountyz.gov/Departments/Finance/Pages/BidsProposals.aspx> . It is the responsibility of the Responder to periodically check this website for any Solicitation Addendum.

This page is used to acknowledge any and all addendums that might be issued. Any addendum issued within five days of the solicitation due date, will include a new due date to allow for addressing the addendum issues. Your signature indicates that you took the information provided in the addendums into consideration when providing your complete response.

Please sign and date:

ADDENDUM NO. 1 Acknowledgement \_\_\_\_\_  
Signature Date

ADDENDUM NO. 2 Acknowledgement \_\_\_\_\_  
Signature Date

ADDENDUM NO. 3 Acknowledgement \_\_\_\_\_  
Signature Date

*If no addendums were issued*, indicate below, sign the form and return with your response.

Freightliner, Sterling, Western Star of Arizona

Firm

  
 \_\_\_\_\_  
 Authorized Signature



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# Non-Collusion Statement

Pinal County  
Finance Department  
31 N. Pinal St.  
Bldg. A  
P.O. Box 1348  
Florence, AZ 85132

## NON-COLLUSION STATEMENT

State of Arizona )  
County of Maricopa )

ss.

Larry Winiewicz, affiant,

the General Service Manager

Freightliner, Sterling, Western Star of Arizona

(Contractor/Offeror)

the persons, corporation, or company who makes the accompanying Offer, having first been duly sworn, deposes and says:

That such Offer is genuine and not sham or collusive, nor made in the interest of, or behalf of, any persons not herein named, and that the Responder has not directly or indirectly induced or solicited any other Responder to put in a sham Offer, or any other person, firm or corporation to refrain from offering, and that the Responder has not in any manner sought by collusion to secure for itself an advantage over any other Responder.

Larry Winiewicz  
(Name)  
GENERAL SERVICE MANAGER  
(Title)

Subscribed and sworn to before me

this 24<sup>th</sup> day of May, 2012

Nancy C. Andersen  
Signature of Notary Public in and for the

State of Arizona

County of Maricopa



NAME AND ADDRESS OF CERTIFICATE HOLDER:

DATE ISSUED \_\_\_\_\_  
AUTHORIZED REPRESENTATIVE \_\_\_\_\_

# Request for Taxpayer Identification Number and Certification

Give Form to the  
 requester. Do not  
 send to the IRS.

Print or type See Specific Instructions on page 2.	Name (as shown on your income tax return)	
	FREIGHTLINER, STERLING, WESTERN STAR OF ARIZONA	
	Business name/disregarded entity name, if different from above	
	FREIGHTLINER OF ARIZONA	
	Check appropriate box for federal tax classification:	
<input type="checkbox"/> Individual/sole proprietor <input type="checkbox"/> C Corporation <input checked="" type="checkbox"/> S Corporation <input type="checkbox"/> Partnership <input type="checkbox"/> Trust/estate		
<input type="checkbox"/> Limited liability company. Enter the tax classification (C=C corporation, S=S corporation, P=partnership) ▶		
<input type="checkbox"/> Other (see instructions) ▶		
Address (number, street, and apt. or suite no.)		
9899 W ROOSEVELT ST		
City, state, and ZIP code		
TOLLESON AZ 85353		
List account number(s) here (optional)		
Requester's name and address (optional)		

**Part I Taxpayer Identification Number (TIN)**

Enter your TIN in the appropriate box. The TIN provided must match the name given on the "Name" line to avoid backup withholding. For individuals, this is your social security number (SSN). However, for a resident alien, sole proprietor, or disregarded entity, see the Part I instructions on page 3. For other entities, it is your employer identification number (EIN). If you do not have a number, see *How to get a TIN* on page 3.

**Note.** If the account is in more than one name, see the chart on page 4 for guidelines on whose number to enter.

Social security number								
			-					
Employer identification number								
8	6	-	0	8	9	8	8	5

**Part II Certification**

Under penalties of perjury, I certify that:

- The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me), and
- I am not subject to backup withholding because: (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding, and
- I am a U.S. citizen or other U.S. person (defined below).

**Certification instructions.** You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and generally, payments other than interest and dividends, you are not required to sign the certification, but you must provide your correct TIN. See the instructions on page 4.

<b>Sign Here</b>	Signature of U.S. person ▶ <i>Margaret A Russi</i>	Date ▶ <i>02-13-12</i>
------------------	--	------------------------

**General Instructions**

Section references are to the Internal Revenue Code unless otherwise noted.

**Purpose of Form**

A person who is required to file an information return with the IRS must obtain your correct taxpayer identification number (TIN) to report, for example, income paid to you, real estate transactions, mortgage interest you paid, acquisition or abandonment of secured property, cancellation of debt, or contributions you made to an IRA.

Use Form W-9 only if you are a U.S. person (including a resident alien), to provide your correct TIN to the person requesting it (the requester) and, when applicable, to:

- Certify that the TIN you are giving is correct (or you are waiting for a number to be issued),
- Certify that you are not subject to backup withholding, or
- Claim exemption from backup withholding if you are a U.S. exempt payee. If applicable, you are also certifying that as a U.S. person, your allocable share of any partnership income from a U.S. trade or business is not subject to the withholding tax on foreign partners' share of effectively connected income.

**Note.** If a requester gives you a form other than Form W-9 to request your TIN, you must use the requester's form if it is substantially similar to this Form W-9.

**Definition of a U.S. person.** For federal tax purposes, you are considered a U.S. person if you are:

- An individual who is a U.S. citizen or U.S. resident alien,
- A partnership, corporation, company, or association created or organized in the United States or under the laws of the United States,
- An estate (other than a foreign estate), or
- A domestic trust (as defined in Regulations section 301.7701-7).

**Special rules for partnerships.** Partnerships that conduct a trade or business in the United States are generally required to pay a withholding tax on any foreign partners' share of income from such business. Further, in certain cases where a Form W-9 has not been received, a partnership is required to presume that a partner is a foreign person, and pay the withholding tax. Therefore, if you are a U.S. person that is a partner in a partnership conducting a trade or business in the United States, provide Form W-9 to the partnership to establish your U.S. status and avoid withholding on your share of partnership income.



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## W-9 Form

Pinal County  
Finance Department  
31 N. Pinal St.  
Bldg. A  
P.O. Box 1348  
Florence, AZ 85132

### W-9 FORM

Download W-9 Form from <http://www.irs.gov/pub/irs-pdf/fw9.pdf>



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## Responders Checklist

Pinal County  
Finance Department  
31 N. Pinal St.  
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Florence, AZ 85132

### RESPONDERS CHECKLIST

	Yes/No
Did you sign your Offer sheet?	Yes
Did you sign and notarize the Non-collusion statement?	Yes
Did you acknowledge all addendums, if any?	Yes
Did you complete all required Response Forms?	Yes
Did you include your W-9 Form?	Yes
Did you include any necessary attachments?	Yes
Is the outside of your submittal marked with the Solicitation #, Due Date and Time?	Yes
Did you include one original and the required number of copies?	Yes
Did you follow the order for submissions of documents?	Yes
Did you include proof of insurance(s) if requested?	Yes



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Authorized Signature

Larry Winiewicz

GENERAL SERVICE MANAGER

Title

5/24/12

Printed Name

Date

Freightliner, Sterling, Western Star of Arizona 623-907-6453

Company Name

Telephone

9899 W. Roosevelt Street, Tolleson, AZ 85353

Address

City, State, Zip

For clarification of this offer, contact:

Name: Charity Marriott Phone: 623-907-6430 Fax: 623-907-6445

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The contract is for:

This contract shall henceforth be referenced to as Contract No. PC-112217. The Offeror is cautioned not to commence any billable work or to provide any material or service under this contract until Offeror receives an executed purchase order or notice to proceed.

Awarded this \_\_\_\_\_ day of \_\_\_\_\_ 2012.

Name (Print)

Title

Signature

Approved as to form:

\_\_\_\_\_  
Pinal County Attorney's Office



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- C. The Responder has not given, offered to give, nor intends to give at any time hereafter, any economic opportunity, future employment, gift, loan, gratuity, special discount, trip, favor, or service to a public servant in connection with the Submittal.
- D. The Responder certifies that it complies with Executive Order 12549 related to Federal Government Debarment and Suspension (see 4-7)
- E. The Responder certifies that the individual signing the bid is an authorized agent for the Responder and has the authority to bind them to the contract.

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The County has entered into various cooperative purchasing agreements with other Arizona government entities in order to conserve resources, reduce overhead and purchase costs and improve delivery time. The contract resulting from this Solicitation may be extended for use by other municipalities, school districts and government agencies in the State of Arizona with the approval of the Contractor. Orders placed by other agencies and payment thereof will be the sole responsibility of that agency. The County shall not be responsible for any disputes arising out of transactions made by others.

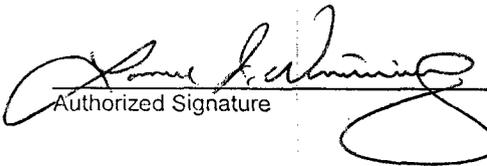
Pursuant to PC-112217 Special Terms and Conditions, paragraph 5, titled Eligible Agencies (Cooperative Usage), Responder shall designate whether other governmental entities will be allowed to purchase from this contract:

Yes [ X ]

No [ ]

Freightliner, Sterling, Western Star of Arizona

Firm

  
Authorized Signature

## Request for Taxpayer Identification Number and Certification

Give Form to the  
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Print or type See Specific Instructions on page 2.	Name (as shown on your income tax return)	
	FREIGHTLINER, STERLING, WESTERN STAR OF ARIZONA	
	Business name/disregarded entity name, if different from above	
	FREIGHTLINER OF ARIZONA	
	Check appropriate box for federal tax classification: <input type="checkbox"/> Individual/sole proprietor <input type="checkbox"/> C Corporation <input checked="" type="checkbox"/> S Corporation <input type="checkbox"/> Partnership <input type="checkbox"/> Trust/estate  <input type="checkbox"/> Limited liability company. Enter the tax classification (C=C corporation, S=S corporation, P=partnership) ▶ _____  <input type="checkbox"/> Other (see instructions) ▶ _____	
Address (number, street, and apt. or suite no.) 9899 W ROOSEVELT ST  City, state, and ZIP code TOLLESON AZ 85353  List account number(s) here (optional)		Requester's name and address (optional)

**Part I Taxpayer Identification Number (TIN)**

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Social security number	
[ ] [ ] [ ] - [ ] [ ] - [ ] [ ] [ ] [ ]	
Employer identification number	
8 6 - 0 8 9 8 8 5 8	

**Part II Certification**

Under penalties of perjury, I certify that:

- The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me), and
- I am not subject to backup withholding because: (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding, and
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<b>Sign Here</b>	Signature of U.S. person ▶ <i>Margaret A Russi</i>	Date ▶ 02-13-12
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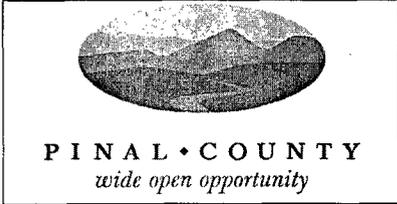
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**COPY**



RFP PC-112217  
Vehicles & Equipment: Parts,  
Repairs & Services  
Response Form

Pinal County  
Finance Department  
31 N. Pinal St.  
Bldg. A  
P.O. Box 1348  
Florence, AZ 85132

**Responder Name: Responder Response**

Responders shall complete the following Response Form, indicating their responses in the spaces provided. Additional pages may be added so long as they are clearly referenced in the spaces provided.

Please note: Any exception and the total number of exceptions taken will negatively affect your evaluation score. Compliance to Terms & Conditions has been identified as an evaluation criteria for this Solicitation.

Any exception not contained within this section of the Solicitation will be deemed invalid and will not be considered.

**Acceptability of Responses**

Offers that do not include this completed Response Form or that do include an incomplete Response Form or that include a completed Response Form with unacceptable responses may cause the entire offer to be deemed unacceptable and therefore non-responsive.

**1 Price**

Responders shall complete the following pricing tables below.

**1.1 Parts (per Section 2.1.1 of the Statement of Work)**

Responder shall state the offered discount for parts in the table below. Pricing shall be a discount from list or published price. Using blank spaces in the tables below, Responder shall state additional discounts offered on other parts provided that could benefit Pinal County.

**Responder Response**

Manufacturer	% Discount from List Price or Published Price	Source for Manufacturer's pricing (website, etc.)
Allis Chalmers		
Allmand		
Artic Cat		
Bear Cat		
Big Tex		
Blue Bird		
Broce		
Carson		
Case		
Caterpillar	20%	CD Manuf. Price Tape



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**RFP PC-112217**  
**Vehicles & Equipment: Parts,**  
**Repairs & Services**  
**Response Form**

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Chevrolet		
Crafc		
Dodge		
EZ-Go		
Fleming		
Ford	18%	CD Manuf. Price Tape
Freightliner	18%	CD Manuf. Price Tape
GMC		
Gorman Rupp		
Gravely		
Haul Mark		
Honda		
Hummer		
Hyster		
Ingersoll Rand		
International		
Interstate		
Isuzu		
Jeep		
John Deere		
Kenworth		
Kodiak		
Kubota		
Landa		
Mega		



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Nissan		
Oldsmobile		
Pace		
Polaris		
Peterbilt		
Pontiac		
Porter		
Ranco		
Rosco		
Solar Tech		
Suzuki		
Towmaster		
Trail King		
Trail-Eze		
United Truck Equipment		
Vermeer		
Water Buffalo		
Western Star	18%	CD Manuf. Price Tape
White/GMC		
Yale		
Other		
Expedited parts delivery fee (Fixed fee, not discount from list price)	0	



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**1.2 Scheduled maintenance and Minor service (per Section 2.1.2 of the Statement of Work)**

Responder shall state the price for scheduled maintenance and minor service in the table below. **Prices for services listed below shall be all inclusive of parts, labor and fees.** Using blank spaces in the tables below, Responder shall state additional discounts offered on other services provided that could benefit Pinal County

Service	Price	Includes
Lube, oil & filter	249.99 med duty 269.99 heavy duty	Incl. 3 filters and up to 44qts oil – also comes with 30 point inspection
Tire rotation	77.00 med duty 87.00 heavy duty	
Scheduled maintenance (Include interval or number of miles)	Services 259.99 med duty 279.99 heavy duty	3 truck minimum with a flat 125.00 service call
Wheel alignment – 2 wheel drive	159.99	
Wheel alignment – 4 wheel drive	189.99	3 axle alignment would be 209.99
Wheel balance	69.99	
Transmission service	38.50/77.00 med 43.50/87.00 heavy	.5 hour standard transmission service 1.0 hour for automatic
Air conditioning/Heating service	79.99	Standard performance inspection Evac and recharge additional based on model 1.0 thorough brake inspection and advise
Brake inspection	77.00/87.00	
Brakes – Front pads only	154.00 med duty 174.00 heavy duty	2.0 for front pads labor
Power steering service	154.00 med duty 174.00 heavy duty	
Vehicle washing services		Delivery wash 90.00
Vehicle detailing services	Out source Vendor	Detail w/out alum 175.00 Detail int / ext 400.00- very nice
Windshield repair	74.25 per hour	If replacement 137.50 per hour – out source/vendor
Window tinting		
Other		
Parts-		All parts additional over and above service labor listed
Other		



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Other		

**1.3 Other services or major services (other than listed above in section 1.2)**

Responder shall provide labor rates and fees listed below. Note: Any fees or rates not included will not be considered part of the final contract. Parts as needed for repairs may be charged in excess of labor rates/shop fees/etc. Parts shall be a discount from list price. Responders shall include such parts in section 1.1 pricing table above.

Description	Rate	Comment
Shop labor rate	77.00 med duty/87.00 heavy duty	
Shop labor rate – after hours	87.00 med duty/97.00 heavy duty	Hours Mon- Fri 7Am-5PM
Field service call rate	125.00 flat	Per call out with 3 truck minimum
Field service call rate – after hours	87.00 med duty/97.00 heavy duty	
Mileage	1.00 per mile	
Hazardous Waste Fee	Incl	
Environmental Fee	Incl	
Shop supplies	9% of labor	
Other		
FULL BODY SHOP	\$65.00 PER HOUR	Frame, Paint and Body Work



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**2 Capacity of Offeror**

2.1. Responder shall provide:

2.1.1 Name, Title and email address of Primary Responder

***Freightliner, Sterling, Western Star of Arizona***

***Larry Winiewicz – General Service Manager – [lwiniewicz@fswaz.com](mailto:lwiniewicz@fswaz.com)***

***Dan McMahon – Part Manager Chandler – [DMcMahon@fswaz.com](mailto:DMcMahon@fswaz.com)***

***Dave Schuck – Account Manager – [dschuck@fswaz.com](mailto:dschuck@fswaz.com)***

2.1.2 Address, phone, fax and email address of Primary Servicing Office

***Tolleson Location***

***9899 W. Roosevelt Street, Tolleson, Arizona 85353***

***Ph. 623-907-9900***

***Fax. 623-907-6445 or 623-907-6405***

***Chandler Location***

***1230 S. Akimel Lane, Chandler, Arizona 85226***

***Ph. 480-282-4000***

***Fax. 480-282-4059***

***Tucson Location***

***4340 E. Tennessee Street, Tucson, Arizona 85714***

***Ph. 520-514-5700***

***Fax. 520-514-5900***

2.1.3 Address, phone, fax and email address of additional Servicing Offices (if different than 2.1.2)

***Body Shop***

***9899 W. Roosevelt Street, Tolleson, Arizona 85353***

***Ph. 623-907-6640***

***Fax. 623-907-6407***

2.1.4 Name, Title and email address of Key Personnel assigned to Pinal County. Responders shall include a description of their responsibilities under the contract (Ordering, Billing, Customer Service, etc).

***Larry Winiwicz – General Service Manager (All locations) – [lwiniewicz@fswaz.com](mailto:lwiniewicz@fswaz.com)***

***Dan McMahon – Parts Manager Chandler Location – [DMcMahon@fswaz.com](mailto:DMcMahon@fswaz.com)***



PINAL COUNTY  
wide open opportunity

RFP PC-112217  
Vehicles & Equipment: Parts,  
Repairs & Services  
Response Form

Pinal County  
Finance Department  
31 N. Pinal St.  
Bldg. A  
P.O. Box 1348  
Florence, AZ 85132

Dave Schuck – Account Manager – dschuck@fswaz.com

- 2.2 Responder shall provide general background information regarding their company. Responder shall describe in detail their overall experience in the industry relative to the Products and/or Services offered. Responders shall include at least three (3) references in this regard.

**See attachments**

- 2.3 Responder shall describe the services or materials offered in response to Section 2 - General Requirements in the Statement of Work on page 11 of the Request for Proposal (Section 2.1.2).

**See attachment**

- 2.3.1 Responder will indicate which flat rate manual will be used that is compatible with the vehicle or equipment being serviced. Include Name, Date and Volume.

**Motor Manual / Freightliner Warranty SRT (Standard Repair Times) Can provide as needed (too many variables)**

- 2.4 Responder shall describe their compliance with Section 3 – Specific Requirements in the Statement of Work on page 11 of the Request for Proposal.

- 2.4.1 Certified as a manufacturer's authorized service facility – indicate which manufacturers. Responders shall include a copy of the certification or include a letter from the manufacturer.

**As a Dealership- we have several authorized manufacturers and will provide as needed once contract awarded**

- 2.4.2 Certification of technicians – indicate which certifications (ASE, etc). Responders shall include a copy of the certifications as applicable.

**See attachments**

- 2.4.3 Service hours of operation

**Chandler In-Shop 7:00-Midnight (Mon-Fri) Sat 7:00-5:00**

**Tolleson 7-Midnight (Mon- Fri) Sat & Sun 7:00-5:30**

**Tucson 7:00-6:00 (Mon- Fri) Sat 7:30 – 5:00**

- 2.4.4 Responder shall describe how service trucks are generally equipped in order to comply with the Scope of Work.

**See attachment**

- 2.5 Responder shall indicate which County locations (cities) they will provide on-site services and repairs per Section 3.1.3 of the Statement of Work (for example, a Coolidge vendor may want to provide services to Coolidge and Florence only).

Exclude Kearny, Arizona City and Oracle Arizona locations for field service repairs.

- 2.6 Responders shall indicate the types of vehicles your facility can repair:

- |       |   |                            |
|-------|---|----------------------------|
| 2.6.1 | Light Duty Vehicles (1 ton and below):          | [ ]                        |
| 2.6.2 | Medium Duty Vehicles (1-1/2 ton to 26,000 GVW): | [ X ]                      |
| 2.6.3 | Heavy Duty Vehicles (26,000 GVW and Heavier):   | [ X ]                      |
| 2.6.4 | Heavy Equipment (Off Road):                     | [ X ] in shop repairs only |

May 24, 2012

Pinal County  
Finance Department  
31 N. Pinal Street  
Florence, Arizona 85132

To Whom It May Concern:

This letter functions as a Qualification Summary Letter offering services for proposal RFP PC-112217, which will be carried out by Freightliner, Sterling, Western Star of Arizona.

**Attached we have provided and stated the following requirements:**

- Locally Owned and Operated –see attachment
- In business over 20 years, our dealership represents the industry's best lineup: Freightliner – Sterling – Spartan – Western Star – Mercedes – Ferrara – Detroit – CAT – Cummins –Renegade – Sport Truck, we continue to stand strong, ready to serve you. Our emphasis is on customer service and satisfaction.
- Cat certified repair facility for on-highway vehicles
- Specialized certifications and/or technical training within our organization –with regular updates and new training as per our OEM guidelines
- Public references of bids that have been awarded
- Full Service Truck Shop at all four locations –see attachment for individual information on locations – 4 Dealerships Statewide to service the customer better -4 Mobile Service Trucks to schedule maintenance and emergency roadside assistance Statewide
- One of the largest parts inventory in Arizona –Over 5 Million Dollars in Inventory
- Used and New Truck Sales
- Beeline Alignment and Frame Racks onsite
- Freightliner Custom Chassis Service and Repair
- Full Body Shop equipped with 65' Down Draft Paint Booth
- List of Services –Please see attached flyer for more comprehensive details

We look forward to working with your company.

Sincerely,

*Larry Wisniewicz*  
Tolleson Service Manager

**In business for over 20 years, Freightliner of Arizona knows what it takes to get you on the road fast. Exciting changes in recent years have increased our capacity to serve you.**

**Danny Cuzick, owner and president of Freightliner of Arizona, acquired the company in April of 2005. As a retail business owner for over 30 years, Cuzick quickly accelerated the growth and success of the company. Since his acquisition, the company has grown to include four statewide locations to serve the Southwest: Tolleson, Chandler, Flagstaff, and Tucson. This growth has been a result of an increased emphasis on customer service and quality assurance. We at Freightliner of AZ recognize the dedication and hard work of those we serve and strive to reward them with the standard of quality they deserve. Every employee is counseled to put themselves in the customer's shoes. These efforts have not only been recognized by our customers, but Freightliner of Arizona has received various awards for its exceptional performance, including Aspire Dealer of the Year for the Western Region in 2007 and Oasis Dealer of the Year for 3 out of the 5 past years.**

**Each of our locations is staffed with experienced, friendly sales representatives specializing in new and used trucks. We strive to be the industry leader, providing you with exceptional truck selection and quality. We now offer more brands, makes, and models of Trucks and RV's than ever before. We also offer every customer the ability to view our New and Used Truck inventory interactively online. Our experienced parts team provides parts for trucks of every kind. This includes genuine OEM parts for all makes, heavy and medium duty, tow truck and fire truck parts. The service department is equipped to service all makes and models. Our goal is to decrease your down time and minimize your operating costs.**



**We at Freightliner of Arizona are honored to be a pit stop on your road to success. We recognize that you depend on fast and efficient service to compete in your industry. Our vision and our mission are realized only as your business and profits grow.**

Freightliner, Sterling, Western Star of Arizona

References

Maricopa County	3325 W. Durango Phoenix, AZ 85009 Ph. 602-506-4674 Fax 602-506-1182 Contact: Gidget Award Auto Body Repairs Contract (11/2008-11/2011) includes parts & labor
City of Mesa	6935 E Decater St. Mesa, AZ 85207 Ph. 480-644-4520 Fax 480-644-5009 Contact: Tommy Peeples/Curtis Paynter Class 6,7 & 8 Minor & Major Repairs—including parts & labor
Waste Management	4040 S. 80th St. Mesa, AZ 85201 Ph. 602-721-4013 Fax 602-268-6513 Contact: Steve Counts Class 6,7 & 8 Minor & Major Repairs—including parts & labor
City of Phoenix	2441 S. 22nd Ave. Phoenix, AZ 85009 Ph. 602-262-4625 Fax 602 495-0852 Contact: Mike Born Class 6,7 & 8 Minor & Major Repairs—including parts & labor
Gila River Indian	6640 W. Sundust Rd Chandler, AZ 85226 Ph. 520-796-0600 Fax 520-796-0672 Contact: Kathy Galloway Class 6,7 & 8 Minor & Major Repairs—including parts & labor
Town of Florence	PO BOX 2670 Florence, AZ 85232 Ph. 520- 251-0552 Fax 520-868-7637 Contact: David Class 6,7 & 8 Minor & Major Repairs—including parts & labor

## LIST OF EQUIPMENT

### Dodge 3500 with service body

#### Tools

- Air comp
- Full set of technician tool
- Laptop with Detroit, Cat, Cummins, Allison, Freightliner, and Wabco software
- Prolink with Detroit, Cat, and Wabco software,
- A/C gauges, vacuum pump, recovery and charging station,
- Water pump vacuum and discharges calibrated gauges
- Hydraulic gauges and fittings
- Air controlled can jacks and stands
- Battery load tester / analyzer
- Coolant pressure tester

#### Services

- Pm services
- Service call
- Can make most repairs in the field depending on the severity of the repair needed.

### Freightliner business class with utility body

#### Tools

- Air compressor
- Oil pump
- Waste oil storage
- Generator
- Full set of technician tool\
- Laptop with Detroit, Cat, Cummins, Allison, Freightliner, and Wabco software

#### Service

- Pm Services
- Service call
- Can make most repairs in the field depending on the severity of the repair needed.

### Mobile pump trailer

#### Tools

- 3000 gallon portable water tank
- Calibrated flow and water gauges
- 120/240 electrical system load tester

#### Services

- Pump test
- Foam test
- Cafs test
- Generator test





National Institute for  
**AUTOMOTIVE  
SERVICE  
EXCELLENCE**



*Be it known that*

**RORY P MCKINLEY**

has successfully passed the examinations and met the experience requirement prescribed by the National Institute for Automotive Service Excellence and is awarded this CERTIFICATE in evidence of COMPETENCE in the service areas listed below:

**MASTER MEDIUM/HEAVY TRUCK TECHNICIAN**

AREAS OF DEMONSTRATED COMPETENCE

EXPIRES

GASOLINE ENGINES	JUNE 30, 2015
DIESEL ENGINES	JUNE 30, 2013
DRIVE TRAIN	JUNE 30, 2013
BRAKES	JUNE 30, 2013
SUSPENSION AND STEERING	JUNE 30, 2013
ELECTRICAL/ELECTRONIC SYSTEMS	JUNE 30, 2013
HEATING, VENTILATION, & A/C	JUNE 30, 2013
PREVENTIVE MAINTENANCE INSPECTION	JUNE 30, 2013

\*\* \*\* \*

GIVEN THIS 30TH DAY OF JUNE 2010, AT LEESBURG, VIRGINIA

OP70T3U08MCKIN  
IDENTIFICATION NUMBER

*Timothy A. Zilke*  
TIMOTHY A. ZILKE, President

CUT ALONG THESE LINES TO DETACH THE WALL CERTIFICATE.



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P.O. Box 1348  
Florence, AZ 85132

2.7 Responder shall specify which of the Fleet Maintenance yards to which they would provide expedited parts delivery service. See Exhibit 1 for a list of locations. Include any fees associated with expedited delivery on price list in Section 1.1.

2.7.1 Location

Chandler location to deliver parts to Queen Creek, Apache Junction & Casa Grande

Account Manager delivers to Florence and Maricopa once a week as scheduled

**Excludes Kearny, Arizona City and Oracle Arizona Locations**

2.7.2 Frequency

**Chandler location delivered 1- 2 times daily as needed (during business hours)**

2.7.3 Same day delivery

See above

3 Method of Approach

3.1 Responder shall describe in detail their methodology in providing any inventory replacement program, scheduled maintenance program, etc. (if offered), to assist and improve the scheduling of general maintenance and upkeep of vehicles and equipment in accordance with Statement of Work paragraph 3.3.

**We offer maintenance programs (usually quarterly –depends on mileage and hours used). We perform pm services which include up to 44qts oil and a 30 point inspection. Excludes extended life and air filters.**

4 Conformance to Terms and Conditions and Statement of Work

Response Form Responses

I Larry Winiewicz have read, understand, and shall comply with all Terms and Conditions and Scope of Work. Responders that accept the County's Terms and Conditions and Instructions shall check YES or NO to clearly indicate their acceptance. Responders who take exception to the County's Terms and Conditions and Scope of Work shall likewise clearly indicate their exception and provide Responder's suggested language.

YES, I acknowledge that I have read and understand all Terms and Conditions and the Scope of Work and will comply in any resultant contract.

NO, I acknowledge that I have read, understand all Terms and Conditions and the Scope of Work and will comply in any resultant contract with the exceptions listed below.

Exceptions (If checked NO)

Responders that take exception to any Terms and Conditions or Scope of Work shall justify their exception as well as proposing any changes to the County's language with the Responder's suggested changes clearly indicated. Additional pages may be added so long as they are clearly referenced in the spaces provided. Please note that taking exception to any Terms and Conditions or Scope of Work may affect your evaluation score. Both the number of exceptions and the severity of the exceptions can affect your score and may have you deemed non-responsive for this solicitation.



9600 W. Roosevelt Street  
Tolleson, AZ 85123  
(623) 907-9900  
Fax (623) 907-6405

1230 S. Akimel Avenue  
Chandler, AZ 85226  
(480) 282-4000  
Fax (480) 282-4059

4201 E. Huntington Drive  
Flagstaff, AZ 86004  
(928) 522-0400  
Fax (928) 522-0072

4340 E. Tennessee Street  
Tucson, AZ 85714  
(520) 514-5700  
Fax (520) 514-5900

**30 POINT INSPECTION**

COMPANY NAME				VIN #			
REPAIR ORDER NUMBER				DATE		FLEET NUMBER	
REPAIRS NEEDED		CAB AREA	REPAIRS NEEDED		ELECTRICAL		
YES	NO		YES	NO			
		MIRRORS, REFLECTORS, AND GLASS			LIGHTS, TURN SIGNALS, AND HORNS		
		WIPERS, BLADES, ARMS, AND WASHER FLUID			GAUGE RECORDERS		
		FLOOR MATS, SEALS, AND HARDWARE			OPERATION OF STARTER		
		SEATS AND SEAT BELTS			BATTERIES, CABLES, AND MOUNTINGS		
		CLUTCH PEDAL, FREE PLAY / CLUTCH ADJUST	<b>ENGINE</b>				
					OIL, FUEL AND COOLANT LEAKS		
		<b>STEERING</b>			INSPECT ALL DRIVE BELTS		
		EXCESSIVE PLAY			RADIATOR, RADIATOR MOUNTING AND HOSES		
		TIE-ROD, DRAG LINK AND COLUMN			ANTIFREEZE PROTECTION LEVEL	DCA READING	
		KING PINS					
		WHEEL BEARINGS	<b>CHASSIS</b>				
		P.S. FLUID LEVEL / LEAKS			SPRINGS, SHACKLE, AND FRAME		
		<b>BRAKES</b>			TRANSMISSION AND / OR DIFFERENTIAL LEAKS		
		BRAKE LININGS			WHEEL SEAL LEAKS		
		BRAKE DRUMS OR ROTORS			EXHAUST SYSTEM (LEAKS - MOUNTING)		
		CHECK BRAKE SYSTEM			5 <sup>TH</sup> WHEEL		
		HOSES			WHEELS, TIRES AND FASTENERS		
		APPLIED AIR LEAKS			DRIVELINES AND U-JOINTS		
<b>INSPECTION PERFORMED BY:</b>				<b>DATE:</b>			
REPLACED		P.M. SERVICE	YES	NO	COOLANT FILTER		
YES	NO						
		OIL CHANGE			CHECK AIR FILTER AND ADVISE CUSTOMER IF IT NEEDS REPLACED		
		OIL FILTER (S)			LUBE CHASSIS		
		FUEL FILTER (S)			CHECK FLUID LEVELS ON ALL GEAR BOXES		
<b>REPAIRS NEEDED:</b>		<b>P.M. SERVICE PERFORMED BY:</b>			<b>DATE:</b>		
1.							
2.							
3.							
4.							
5.							
6.							
7.							





**ADDITIONAL REMARKS SCHEDULE**

AGENCY Zurich, Account Service Center		NAMED INSURED FREIGHTLINER, STERLING, WESTERN STAR OF ARIZONA LTD. (see below for Named Insured)	
POLICY NUMBER 322453		9899 W. ROOSEVELT STREET TOLLESON, AZ 85353	
CARRIER Universal Underwriters Insurance Company	NAIC CODE 41181	EFFECTIVE DATE: 05-01-2012	

**ADDITIONAL REMARKS**

THIS ADDITIONAL REMARKS FORM IS A SCHEDULE TO ACORD FORM,  
 FORM NUMBER: 25 FORM TITLE: Certificate Of Liability Insurance

Solicitation RFP PC-112217. Customer Auto includes Garage Keepers  
 Certificate Holder is named as an Additional Insured.

\*Garage Liability with a Products Completed Operation Aggregate Limit of \$900,000.

Named Insureds Include:  
 FREIGHTLINER, STERLING, WESTERN  
 STAR OF ARIZONA LTD.;  
 FREIGHTLINER, STERLING, WESTERN  
 STAR OF ARIZONA, PHOENIX, INC.;  
 FREIGHTLINER, STERLING, WESTERN  
 STAR OF ARIZONA, CHANDLER;  
 FREIGHTLINER FLAGSTAFF  
 AQUISITIONS, LLC; FREIGHTLINER OF  
 ARIZONA, FLAGSTAFF, INC.  
 LUKE 76, LLC; FEIN: 860898858

**FREIGHTLINER, STERLING, WESTERN STAR OF ARIZONA LTD's Unicover Policy carries liability limits of \$300,000 underlying along with a \$1M Commercial Umbrella for a total liability limit of \$1.3M per occurrence.**

## IMPORTANT

If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must be endorsed. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

## DISCLAIMER

The Certificate of Insurance on the reverse side of this form does not constitute a contract between the issuing insurer(s), authorized representative or producer, and the certificate holder, nor does it affirmatively or negatively amend, extend or alter the coverage afforded by the policies listed thereon.



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Cite the specific Term and Condition for which an exception is taken: *Responder Response*

Responder's justification for the exception: *Responder Response*

Responder's suggested changes: *Responder Response*