



PINAL COUNTY
wide open opportunity

Offer and Acceptance

Pinal County
Finance Department
31 N. Pinal St.
Bldg. A
P.O. Box 1348
Florence, AZ 85132

OFFER AND ACCEPTANCE FORM

TO PINAL COUNTY:

The undersigned hereby offers and agrees to furnish the material, service, or construction in compliance with all terms, conditions, specifications, and amendments in the Solicitation.

<u>David Priest</u>	<u>Parts Manager</u>
Authorized Signature	Title
<u>DAVID PRIEST</u>	<u>7/05/12</u>
Printed Name	Date
<u>Brown's Brown Chevrolet</u>	<u>1-800-222-7696</u>
Company Name	Telephone
<u>145 E. Main St</u>	<u>Mesa, AZ 85201</u>
Address	City, State, Zip

For clarification of this offer, contact:

Name: David Priest Phone: 480-827-3376 Fax: 480-422-9282

ACCEPTANCE OF OFFER (For Pinal County Use Only)

The offer is hereby accepted and the Responder is now bound to sell or provide the materials, services, or construction as indicated by the Purchase Order or Notice of Award and based upon the solicitation, including all terms, conditions, specifications, amendments, etc. and the Offer as accepted by Pinal County.

The contract is for:

This contract shall henceforth be referenced to as Contract No. PC-120417. The Offeror is cautioned not to commence any billable work or to provide any material or service under this contract until Offeror receives an executed purchase order or notice to proceed.

Awarded this 3rd day of August 2012.

<u>David Snider</u>	<u>Chairman</u>	<u>David Snider</u>
Name (Print)	Title	Signature

Approved as to form:

[Signature]
Pinal County Attorney's Office



PINAL COUNTY
wide open opportunity

Offer and Acceptance

Pinal County
Finance Department
31 N. Pinal St.
Bldg. A
P.O. Box 1348
Florence, AZ 85132

OFFER AND ACCEPTANCE FORM – Page 2

By signing the previous page of the Offer and Acceptance Form, Responder certifies:

- A. The submission of the bid did not involve collusion or other anti-competitive practices.
- B. The Responder shall not discriminate against any employee or applicant for employment in violation of Federal Executive Order 11246.
- C. The Responder has not given, offered to give, nor intends to give at any time hereafter, any economic opportunity, future employment, gift, loan, gratuity, special discount, trip, favor, or service to a public servant in connection with the Submittal.
- D. The Responder certifies that it complies with Executive Order 12549 related to Federal Government Debarment and Suspension (see 4-7)
- E. The Responder certifies that the individual signing the bid is an authorized agent for the Responder and has the authority to bind them to the contract.
- F. **Intergovernmental Cooperative Purchasing**

The County has entered into various cooperative purchasing agreements with other Arizona government entities in order to conserve resources, reduce overhead and purchase costs and improve delivery time. The contract resulting from this Solicitation may be extended for use by other municipalities, school districts and government agencies in the State of Arizona with the approval of the Contractor. Orders placed by other agencies and payment thereof will be the sole responsibility of that agency. The County shall not be responsible for any disputes arising out of transactions made by others.

Pursuant to PC-112217 Special Terms and Conditions, paragraph 5, titled Eligible Agencies (Cooperative Usage, Responder shall designate whether other governmental entities will be allowed to purchase from this contract:

Yes

No

Brown & Brown Chevrolet
Firm

Daniel Priest
Authorized Signature



PINAL COUNTY
wide open opportunity

Addendum Acknowledgement Form

Pinal County
Finance Department
31 N. Pinal St.
Bldg. A
P.O. Box 1348
Florence, AZ 85132

ADDENDUM ACKNOWLEDGEMENT FORM

Solicitation Addendums are posted on the Pinal County website at the following address:
<http://pinalcountyz.gov/Departments/Finance/Pages/BidsProposals.aspx> . It is the responsibility of the Responder to periodically check this website for any Solicitation Addendum.

This page is used to acknowledge any and all addendums that might be issued. Any addendum issued within five days of the solicitation due date, will include a new due date to allow for addressing the addendum issues. Your signature indicates that you took the information provided in the addendums into consideration when providing your complete response.

Please sign and date:

ADDENDUM NO. 1 Acknowledgement _____
Signature Date

ADDENDUM NO. 2 Acknowledgement _____
Signature Date

ADDENDUM NO. 3 Acknowledgement _____
Signature Date

If no addendums were issued, indicate below, sign the form and return with your response.

Brown + Brown Chevrolet
Firm

Authorized Signature



PINAL COUNTY
wide open opportunity

Responder's Checklist

Pinal County
Finance Department
31 N. Pinal St.
Bldg. A
P.O. Box 1348
Florence, AZ 85132

RESPONDERS CHECKLIST

	Yes/No
Did you sign your Offer sheet?	✓
Did you acknowledge all addendums, if any?	✓
Did you complete all required Response Forms?	✓
Did you include your W-9 Form?	✓
Did you include any necessary attachments?	✓
Is the outside of your submittal marked with the Solicitation #, Due Date and Time?	✓
Did you include one original and the required number of copies?	✓
Did you follow the order for submissions of documents?	✓
Did you include proof of insurance(s) if requested?	Available upon request



PINAL COUNTY
wide open opportunity

RFP PC-120417
Vehicles & Equipment: Parts,
Repairs & Services –
Supplemental Response Form

Pinal County
Finance Department
31 N. Pinal St.
Bldg. A
P.O. Box 1348
Florence, AZ 85132

Responder Name: *Responder Response* **Brown + Brown Chevrolet**

Responders shall complete the following Response Form, indicating their responses in the spaces provided. Additional pages may be added so long as they are clearly referenced in the spaces provided.

Please note: Any exception and the total number of exceptions taken will negatively affect your evaluation score. Compliance to Terms & Conditions has been identified as an evaluation criteria for this Solicitation.

Any exception not contained within this section of the Solicitation will be deemed invalid and will not be considered.

Acceptability of Responses

Offers that do not include this completed Response Form or that do include an incomplete Response Form or that include a completed Response Form with unacceptable responses may cause the entire offer to be deemed unacceptable and therefore non-responsive.

1 Price

Responders shall complete the following pricing tables below.

1.1 Parts (per Section 2.1.1 of the Statement of Work)

Responder shall state the offered discount for parts in the table below. Pricing shall be a discount from list or published price. Using blank spaces in the tables below, Responder shall state additional discounts offered on other parts provided that could benefit Pinal County.

Responder Response

Manufacturer	% Discount from List Price or Published Price	Source for Manufacturer's pricing (website, etc.)
Allis Chalmers		
Allmand		
Artic Cat		
Bear Cat		
Big Tex		
Blue Bird		
Broce		
Carson		
Case		
Caterpillar		



PINAL COUNTY
wide open opportunity

RFP PC-120417
Vehicles & Equipment: Parts,
Repairs & Services –
Supplemental Response Form

Pinal County
Finance Department
31 N. Pinal St.
Bldg. A
P.O. Box 1348
Florence, AZ 85132

Chevrolet	35%	Gm Price Book
Crafc		
Dodge		
EZ-Go		
Fleming		
Ford		
Freightliner		
GMC	35%	Gm Price Book
Gorman Rupp		
Gravely		
Haul Mark		
Honda		
Hummer H2, H3	35%	Gm. Price Book
Hyster		
Ingersoll Rand		
International		
Interstate		
Isuzu		
Jeep		
John Deere		
Kenworth		
Kodiak		
Kubota		
Landa		
Mega		



PINAL COUNTY
wide open opportunity

RFP PC-120417
Vehicles & Equipment: Parts,
Repairs & Services –
Supplemental Response Form

Pinal County
Finance Department
31 N. Pinal St.
Bldg. A
P.O. Box 1348
Florence, AZ 85132

Nissan		
Oldsmobile	35%	GM Price Book
Pace		
Polaris		
Peterbilt		
Pontiac	35%	GM Price Book
Porter		
Ranco		
Rosco		
Solar Tech		
Suzuki		
Towmaster		
Trail King		
Trail-Eze		
United Truck Equipment		
Vermeer		
Water Buffalo		
Western Star		
White/GMC		
Yale		
Other		
Expedited parts delivery fee (Fixed fee, not discount from list price)		



PINAL COUNTY
wide open opportunity

RFP PC-120417
Vehicles & Equipment: Parts,
Repairs & Services –
Supplemental Response Form

Pinal County
Finance Department
31 N. Pinal St.
Bldg. A
P.O. Box 1348
Florence, AZ 85132

1.3 Other services or major services (other than listed above in section 1.2)

Responder shall provide labor rates and fees listed below. Note: Any fees or rates not included will not be considered part of the final contract. Parts as needed for repairs may be charged in excess of labor rates/shop fees/etc. Parts shall be a discount from list price. Responders shall include such parts in section 1.1 pricing table above.

Description	Rate	Comment
Shop labor rate	\$ 85.00 Per hour	
Shop labor rate – after hours	N/A	
Field service call rate	N/A	
Field service call rate – after hours	N/A	
Mileage	N/A	
Hazardous Waste Fee	\$ 2.00 Per Tire	Purchase New Tires
Environmental Fee	\$ 1.00 Per Tire	Purchase New Tires
Shop supplies	12.5% of RO up to a maximum of \$ 30.00 Per RO	
Other		



PINAL COUNTY
wide open opportunity

RFP PC-120417
Vehicles & Equipment: Parts,
Repairs & Services –
Supplemental Response Form

Pinal County
Finance Department
31 N. Pinal St.
Bldg. A
P.O. Box 1348
Florence, AZ 85132

2 Capacity of Offeror

2.1. Responder shall provide:

2.1.1 Name, Title and email address of Primary Responder
David Priest - PARTS manager priestd@autonation.com
Responder Response See Reply Page 1

2.1.2 Address, phone, fax and email address of Primary Servicing Office
145 E. Main St Mesa, AZ 85201 1-800-222-7696
priestd@autonation.com
Responder Response See Reply Page 1

2.1.3 Address, phone, fax and email address of additional Servicing Offices (if different than 2.1.2)
Responder Response N/A

2.1.4 Name, Title and email address of Key Personnel assigned to Pinal County. Responders shall include a description of their responsibilities under the contract (Ordering, Billing, Customer Service, etc). See Pg. 1
Kevin Macomber Wholesale Parts Specialist
macomberk@autonation.com
Responder Response 1-800-777-7597

2.2 Responder shall provide general background information regarding their company. Responder shall describe in detail their overall experience in the industry relative to the Products and/or Services offered. Responders shall include at least three (3) references in this regard.

Responder Response See Additional bid response Page 1

2.3 Responder shall describe the services or materials offered in response to Section 2 - General Requirements in the Statement of Work on page 11 of the Request for Proposal (Section 2.1.2).

Responder Response See Additional bid response Page 1

2.3.1 Responder will indicate which flat rate manual will be used that is compatible with the vehicle or equipment being serviced. Include Name, Date and Volume.

Responder Response (if applicable) See Page 1 in bid response

2.4 Responder shall describe their compliance with Section 3 – Specific Requirements in the Statement of Work on page 11 of the Request for Proposal.

2.4.1 Certified as a manufacturer's authorized service facility – indicate which manufacturers. Responders shall include a copy of the certification or include a letter from the manufacturer.

Responder Response Chevrolet Certified can work on all General Motors vehicles.

2.4.2 Certification of technicians – indicate which certifications (ASE, etc). Responders shall include a copy of the certifications as applicable.

Responder Response 12 Certified ASE Technicians

2.4.3 Service hours of operation M-F 7:00AM - 7:00PM - Saturday 8:00AM - 5:00PM
Closed Sunday's.

Responder Response

2.4.4 Responder shall describe how service trucks are generally equipped in order to comply with the Scope of Work.

Responder Response (as applicable) N/A

2.5 Responder shall indicate which County locations (cities) they will provide on-site services and repairs per

Section 3.1.3 of the Statement of Work (for example, a Coolidge vendor may want to provide services to Coolidge and Florence only).

Responder Response (if applicable) N/A



PINAL COUNTY
wide open opportunity

RFP PC-120417
Vehicles & Equipment: Parts,
Repairs & Services –
Supplemental Response Form

Pinal County
Finance Department
31 N. Pinal St.
Bldg. A
P.O. Box 1348
Florence, AZ 85132

2.6 Responders shall indicate the types of vehicles your facility can repair:

- 2.6.1 Light Duty Vehicles (1 ton and below):
- 2.6.2 Medium Duty Vehicles (1-1/2 ton to 26,000 GVW):
- 2.6.3 Heavy Duty Vehicles (26,000 GVW and Heavier):
- 2.6.4 Heavy Equipment (Off Road):

2.7 Responder shall specify which of the Fleet Maintenance yards to which they would provide expedited parts delivery service. See Exhibit 1 for a list of locations. Include any fees associated with expedited delivery on price list in Section 1.1.

2.7.1 Location *all Pinal County Locations*
Responder Response (if applicable)

2.7.2 Frequency *3 times a day Monday thru Friday*
Responder Response (if applicable)

2.7.3 Same day delivery *YES we Leave at*
Responder Response (if applicable) *6:30 AM, 10:00 AM, 2:00pm Daily*
With parts delivery's

3 Method of Approach

3.1 Responder shall describe in detail their methodology in providing any inventory replacement program, scheduled maintenance program, etc. (if offered), to assist and improve the scheduling of general maintenance and upkeep of vehicles and equipment in accordance with Statement of Work paragraph 3.3.

Responder Response

4 Conformance to Terms and Conditions and Statement of Work

Response Form Responses

 Brown & Brown Chevrolet
Responder Name have read, understand, and shall comply with all Terms and Conditions and Scope of Work. Responders that accept the County's Terms and Conditions and Instructions shall check **YES** or **NO** to clearly indicate their acceptance. Responders who take exception to the County's Terms and Conditions and Scope of Work shall likewise clearly indicate their exception and provide Responder's suggested language.

YES, I acknowledge that I have read and understand all Terms and Conditions and the Scope of Work and will comply in any resultant contract.

NO, I acknowledge that I have read, understand all Terms and Conditions and the Scope of Work and will comply in any resultant contract with the exceptions listed below.

Exceptions (If checked NO)

Responders that take exception to any Terms and Conditions or Scope of Work shall justify their exception as well as proposing any changes to the County's language with the Responder's suggested changes clearly indicated. Additional pages may be added so long as they are clearly referenced in the spaces provided. Please note that taking exception to



PINAL • COUNTY
wide open opportunity

RFP PC-120417
Vehicles & Equipment: Parts,
Repairs & Services –
Supplemental Response Form

Pinal County
Finance Department
31 N. Pinal St.
Bldg. A
P.O. Box 1348
Florence, AZ 85132

any Terms and Conditions or Scope of Work may affect your evaluation score. Both the number of exceptions and the severity of the exceptions can affect your score and may have you deemed non-responsive for this solicitation.

Cite the specific Term and Condition for which an exception is taken: **Responder Response**

Responder's justification for the exception: **Responder Response**

Responder's suggested changes: **Responder Response**

Brown & Brown Chevrolet
145 E. Main St.
Mesa, AZ. 85201 1-800-222-7696

Ref# page 1 for Pinal County

Brown & Brown Chevrolet is an Authorized GM dealer who sells, New, Used Vehicles, provides automotive vehicle Service & Maintenance, and New OEM parts for all GM brands. We have been in business since 1927.

**2.1.1 Responder David Priest Parts Manager 480-827-3376
priestd@autonation.com.**

2.1.4 Key Personnel servicing Pinal County Kevin Macumber wholesale parts specialist 1-800777-7597 macumberk@autonation.com.

2.1.4 David Priest 480-827-3376 priestd@autonation.com

2.2 Brown & Brown offers GM OEM parts for all GM brands, we service all GM brands up to light truck 1 ton. We have a 5 million dollar parts inventory.

- 1.) Hertz Rent a Car- Kathy kkukrall@hertz.com**
- 2.) City of Mesa Fleet support 480-644-2355 Dwayne, or Pat**
- 3.) Daves Collision Casa Grande 520-426-9554 Dave Ellis**

2.3.1 On line All Data July, 2012

2.4.1 Brown & Brown Chevrolet is a certified Chevrolet dealer

2.4.2 We have 12 ASE certified Technicians

2.4.3 Service hours Monday-Friday 7:00am- 7:00 pm Saturday 8:00 am to 5:00 pm. Closed Sunday's

2.4.4 No service trucks

2.5 No onsite service available.