



PINAL COUNTY
wide open opportunity

Offer and Acceptance

Pinal County
Finance Department
31 N. Pinal St.
Bldg. A
P.O. Box 1348
Florence, AZ 85132

OFFER AND ACCEPTANCE FORM

TO PINAL COUNTY:

The undersigned hereby offers and agrees to furnish the material, service, or construction in compliance with all terms, conditions, specifications, and amendments in the Solicitation.

 BRANCH MANAGER
Authorized Signature Title

PETE BORCHARDT 7-10-2012
Printed Name Date

W.W. WILLIAMS 602-257-0561
Company Name Telephone

2602 S 19TH AVE PHOENIX AZ 85009
Address City, State, Zip

For clarification of this offer, contact:

Name: PETE BORCHARDT Phone: 602-721-4576 Fax: 602-257-0910

ACCEPTANCE OF OFFER (For Pinal County Use Only)

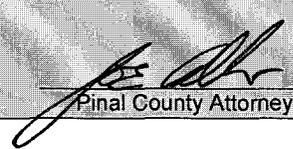
The offer is hereby accepted and the Responder is now bound to sell or provide the materials, services, or construction as indicated by the Purchase Order or Notice of Award and based upon the solicitation, including all terms, conditions, specifications, amendments, etc. and the Offer as accepted by Pinal County.

The contract is for:

This contract shall henceforth be referenced to as Contract No. PC-120417. The Offeror is cautioned not to commence any billable work or to provide any material or service under this contract until Offeror receives an executed purchase order or notice to proceed.

Awarded this 8th day of August 2012.

David Snider Chairman David Snider
Name (Print) Title Signature

Approved as to form:

Pinal County Attorney's Office



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OFFER AND ACCEPTANCE FORM – Page 2

By signing the previous page of the Offer and Acceptance Form, Responder certifies:

- A. The submission of the bid did not involve collusion or other anti-competitive practices.
- B. The Responder shall not discriminate against any employee or applicant for employment in violation of Federal Executive Order 11246.
- C. The Responder has not given, offered to give, nor intends to give at any time hereafter, any economic opportunity, future employment, gift, loan, gratuity, special discount, trip, favor, or service to a public servant in connection with the Submittal.
- D. The Responder certifies that it complies with Executive Order 12549 related to Federal Government Debarment and Suspension (see 4-7)
- E. The Responder certifies that the individual signing the bid is an authorized agent for the Responder and has the authority to bind them to the contract.

F. Intergovernmental Cooperative Purchasing

The County has entered into various cooperative purchasing agreements with other Arizona government entities in order to conserve resources, reduce overhead and purchase costs and improve delivery time. The contract resulting from this Solicitation may be extended for use by other municipalities, school districts and government agencies in the State of Arizona with the approval of the Contractor. Orders placed by other agencies and payment thereof will be the sole responsibility of that agency. The County shall not be responsible for any disputes arising out of transactions made by others.

Pursuant to PC-112217 Special Terms and Conditions, paragraph 5, titled Eligible Agencies (Cooperative Usage, Responder shall designate whether other governmental entities will be allowed to purchase from this contract:

Yes

No

W.W. WILLIAMS

Firm

[Handwritten Signature]

Authorized Signature



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Addendum Acknowledgement Form

Pinal County
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ADDENDUM ACKNOWLEDGEMENT FORM

Solicitation Addendums are posted on the Pinal County website at the following address:
<http://pinalcountyaz.gov/Departments/Finance/Pages/BidsProposals.aspx>. It is the responsibility of the Responder to periodically check this website for any Solicitation Addendum.

This page is used to acknowledge any and all addendums that might be issued. Any addendum issued within five days of the solicitation due date, will include a new due date to allow for addressing the addendum issues. Your signature indicates that you took the information provided in the addendums into consideration when providing your complete response.

Please sign and date:

ADDENDUM NO. 1 Acknowledgement _____
Signature Date

ADDENDUM NO. 2 Acknowledgement _____
Signature Date

ADDENDUM NO. 3 Acknowledgement _____
Signature Date

If no addendums were issued, indicate below, sign the form and return with your response.

W.W. WILLIAMS

Firm

PETE BONCHARDT BRANCH MANAGER

Authorized Signature



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RFP PC-120417
Vehicles & Equipment: Parts,
Repairs & Services –
Supplemental Response Form

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Responder Name: W.W.WILLIAMS

Responders shall complete the following Response Form, indicating their responses in the spaces provided. Additional pages may be added so long as they are clearly referenced in the spaces provided.

Please note: Any exception and the total number of exceptions taken will negatively affect your evaluation score. Compliance to Terms & Conditions has been identified as an evaluation criteria for this Solicitation.

Any exception not contained within this section of the Solicitation will be deemed invalid and will not be considered.

Acceptability of Responses

Offers that do not include this completed Response Form or that do include an incomplete Response Form or that include a completed Response Form with unacceptable responses may cause the entire offer to be deemed unacceptable and therefore non-responsive.

1 Price

Responders shall complete the following pricing tables below.

1.1 Parts (per Section 2.1.1 of the Statement of Work)

Responder shall state the offered discount for parts in the table below. Pricing shall be a discount from list or published price. Using blank spaces in the tables below, Responder shall state additional discounts offered on other parts provided that could benefit Pinal County.

Responder Response

Manufacturer	% Discount from List Price or Published Price	Source for Manufacturer's pricing (website, etc.)
Allis Chalmers	0%	
Allmand	0%	
Artic Cat	0%	
Bear Cat	0%	
Big Tex	0%	
Blue Bird	0%	
Broce	0%	
Carson	0%	
Case	0%	
Caterpillar	0%	



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Chevrolet	0%	
Crafco	0%	
Dodge	0%	
EZ-Go	0%	
Fleming	0%	
Ford	0%	
Freightliner	0%	
GMC	0%	
Gorman Rupp	0%	
Gravely	0%	
Haul Mark	0%	
Honda	0%	
Hummer	0%	
Hyster	0%	
Ingersoll Rand	0%	
International	0%	
Interstate	0%	
Isuzu	0%	
Jeep	0%	
John Deere	0%	
Kenworth	0%	
Kodiak	0%	
Kubota	0%	
Landa	0%	
Mega	0%	



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Nissan	0%	
Oldsmobile	0%	
Pace	0%	
Polaris	0%	
Peterbilt	0%	
Pontiac	0%	
Porter	0%	
Ranco	0%	
Rosco	0%	
Solar Tech	0%	
Suzuki	0%	
Towmaster	0%	
Trail King	0%	
Trail-Eze	0%	
United Truck Equipment	0%	
Vermeer	0%	
Water Buffalo	0%	
Western Star	0%	
White/GMC	0%	
Yale	0%	
Other / Allison Transmission Parts	-25%	Manufacturers List Price
Other / Detroit Diesel Parts	-18%	Manufacturers List Price
Other		
Other		
Expedited parts delivery fee (Fixed fee, not discount from list price)	No Fee.	



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1.3 Other services or major services (other than listed above in section 1.2)

Responder shall provide labor rates and fees listed below. Note: Any fees or rates not included will not be considered part of the final contract. Parts as needed for repairs may be charged in excess of labor rates/shop fees/etc. Parts shall be a discount from list price. Responders shall include such parts in section 1.1 pricing table above.

Description	Rate	Comment
Shop labor rate	\$ 94.50 per hour	
Shop labor rate – after hours	\$ 150.00 per hour	
Field service call rate	\$ 122.00 per hour	
Field service call rate – after hours	\$ 150.00 per hour	
Mileage	\$ 2.50 per mile	
Hazardous Waste Fee	\$ 0.00	
Environmental Fee	\$ 0.00	
Shop supplies	\$ 0.00	
Other		



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2 Capacity of Offeror

2.1. Responder shall provide:

2.1.1 Name, Title and email address of Primary Responder

Pete Borchardt, Branch Manager, pborchardt@wwilliams.com ,

2.1.2 Address, phone, fax and email address of Primary Servicing Office

2602 S 19th Ave Phoenix AZ 85009 602-257-0561, 602-257-0910, pborchardt@wwilliams.com

2.1.3 Address, phone, fax and email address of additional Servicing Offices (if different than 2.1.2)

1375 W Glenn street Tucson AZ 85075, 800-624-8331, bguentner@wwilliams.com

2.1.4 Name, Title and email address of Key Personnel assigned to Pinal County. Responders shall include a description of their responsibilities under the contract (Ordering, Billing, Customer Service, etc).

Pete Borchardt , Branch Manager Phoenix Facility, Parts and Service. Brock Guentner, Sales Rep Tucson AZ Facility, Parts and Service.

2.2 Responder shall provide general background information regarding their company. Responder shall describe in detail their overall experience in the industry relative to the Products and/or Services offered. Responders shall include at least three (3) references in this regard.

W.W. Williams Is a 4th Generation, Family owned company that has been in business for 100 Years. We have Been in the Phoenix & Tucson area since 1983, working in the Medium & Heavy duty repair business.

Glendale Union High School, Felix Espinoza, 623-435-6061

Mesa Public Schools, Elroy Fossum , 480-472-0195

Peoria Unified Schools, Eric Jensen , 623-486-6165

2.3 Responder shall describe the services or materials offered in response to Section 2 - General Requirements in the Statement of Work on page 11 of the Request for Proposal (Section 2.1.2).

2.3.1 Responder will indicate which flat rate manual will be used that is compatible with the vehicle or equipment being serviced. Include Name, Date and Volume.

Detroit Diesel & Allison Transmission Warranty Labor Time Guides.

2.4 Responder shall describe their compliance with Section 3 – Specific Requirements in the Statement of Work on page 11 of the Request for Proposal.

2.4.1 Certified as a manufacturer's authorized service facility – indicate which manufacturers. Responders shall include a copy of the certification or include a letter from the manufacturer.

Allison Transmission, Detroit Diesel Corporation.

2.4.2 Certification of technicians – indicate which certifications (ASE, etc). Responders shall include a copy of the certifications as applicable.

Allison Factory certified Technicians, Detroit Diesel Certified technicians. Certifications will be Supplied on request due to the large number of certificates on hand.

2.4.3 Service hours of operation



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Monday-Friday 7am -10pm Saturday 7am-3:30pm

2.4.4 Responder shall describe how service trucks are generally equipped in order to comply with the Scope of Work.

Service trucks are equipped with all tooling necessary to perform light to heavy repairs in the Field.

2.5 Responder shall indicate which County locations (cities) they will provide on-site services and repairs per Section 3.1.3 of the Statement of Work (for example, a Coolidge vendor may want to provide services to Coolidge and Florence only).

The W.W. Williams Phoenix and Tucson facilities will be able to cover all locations state wide.

2.6 Responders shall indicate the types of vehicles your facility can repair:

- 2.6.1 Light Duty Vehicles (1 ton and below): [x]
- 2.6.2 Medium Duty Vehicles (1-1/2 ton to 26,000 GVW): [x]
- 2.6.3 Heavy Duty Vehicles (26,000 GVW and Heavier): [x]
- 2.6.4 Heavy Equipment (Off Road): [x]

2.7 Responder shall specify which of the Fleet Maintenance yards to which they would provide expedited parts delivery service. See Exhibit 1 for a list of locations. Include any fees associated with expedited delivery on price list in Section 1.1.

- 2.7.1 Location
Queen Creek,
- 2.7.2 Frequency
2 times per week
- 2.7.3 Same day delivery
Queen Creek Only.

3 Method of Approach

3.1 Responder shall describe in detail their methodology in providing any inventory replacement program, scheduled maintenance program, etc. (if offered), to assist and improve the scheduling of general maintenance and upkeep of vehicles and equipment in accordance with Statement of Work paragraph 3.3.

W.W. Williams prides itself on handling each customer and their related contract with the highest level of customer support through the most competitive pricing, strongest partnerships with vendors, and the highest quality of service. With our Wheeltime network of vendors, we are able to continually increase and better our vendor relationships resulting in lower prices for our customers which cannot be beat. W.W. Williams offers full mobile service on all routine maintenance and most emergency calls and non –routine services. W.W. Williams provides 24 hour, 7 days a week emergency coverage.



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4 Conformance to Terms and Conditions and Statement of Work

Response Form Responses

 Pete Borchardt have read, understand, and shall comply with all Terms and Conditions and Scope of Work. Responders that accept the County's Terms and Conditions and Instructions shall check **YES** or **NO** to clearly indicate their acceptance. Responders who take exception to the County's Terms and Conditions and Scope of Work shall likewise clearly indicate their exception and provide Responder's suggested language.

 x **YES**, I acknowledge that I have read and understand all Terms and Conditions and the Scope of Work and will comply in any resultant contract.

 NO, I acknowledge that I have read, understand all Terms and Conditions and the Scope of Work and will comply in any resultant contract with the exceptions listed below.

Exceptions (If checked NO)

Responders that take exception to any Terms and Conditions or Scope of Work shall justify their exception as well as proposing any changes to the County's language with the Responder's suggested changes clearly indicated. Additional pages may be added so long as they are clearly referenced in the spaces provided. Please note that taking exception to any Terms and Conditions or Scope of Work may affect your evaluation score. Both the number of exceptions and the severity of the exceptions can affect your score and may have you deemed non-responsive for this solicitation.

Cite the specific Term and Condition for which an exception is taken: **Responder Response**

Responder's justification for the exception: **Responder Response**

Responder's suggested changes: **Responder Response**

MAJOR PRODUCT LINES

W.W. Williams®

Consider It Done.



Mercedes-Benz



(Rebuilt medium duty CAT, Cummins & International engines)

WWW.WWILLIAMS.COM

ACCESSORIES & CHEMICALS

Adhesive & Sealants
Antifreeze (Engine)
Bumpers & Bumper Guides
Cleaners & Degreasers
Engine/Gear Oil
Fuel Additives/Conditioners
Gasket Compound
Hose Tenders
Hydraulic Fluid
Penetrating Oil
Spray Lubricant



BRAKE & WHEEL END

Air Compressor
Air Dryers
Bearings (Wheel)
Brake Boosters
Brake Valves
Calipers
Coiled Air Lines
Disc Brake Pads
Drums & Rotors
Gladhands
Governors
Hubs
Seals (Wheel)
Shoes
Slack Adjusters (Automatic & Manual)
Spring Brakes
Trailer Hub Covers
Trailer Valves
Wheels (Aluminum)
Wheels (Steel)



CLIMATE CONTROL

Heating/Cooling
Red Dot



CHASSIS & SUSPENSION

Air Springs
Air Suspension
Couplers/Hitches
Drawbars
Fifth Wheels & Parts
Landing Gear Parts
Leaf Springs
Pintle Hooks
Ride Height Control Valves
Roller Bushings
Shock Absorbers
Torque Rods
Trailer Springs



DRIVETRAIN

Cables
Center Bearings
Clutch Brakes
Clutches
Driveline
Power Take-offs (PTO) & Pumps
Transmissions
Shift Towers
U-Joints
Yokes



ENGINE & EXHAUST

Air Canisters
Air Filters
Air Intake Hose
Belts
Charge Air Coolers
Clamps
Coolant Filters
Coolant Heaters
Engine/Block Heaters
Engines
Ether Starting Systems
Exhaust Brakes



Fan Blades
Fan Clutch Controls
Fan Clutches
Fans
Fuel Filters
Fuel Heaters
Fuel/Water Separators
Heater/Radiator Hose
Hydraulic Filters
Hydraulic Hose
Mufflers
Oil Filters
Pipe & Flex Tubing
Thermostats



LIGHTING & ELECTRICAL

Alternators
Batteries
Battery Warmers
Coiled Electrical Cables
Electrical Connectors & Terminals
Gauges
Solenoids
Starters



STEERING & AXLE

Axle Gear & Pinion Sets
Axle Overhaul Kits
Carriers
King Pins, Tie Rod Ends & Drag Links
Lift Axles
Power Steering Kits & Parts
Power Steering Pumps
Steering Gears

ArvinMeritor

WheelTime
The Customer Led Service Network

W. W. Williams locations

WWW.WWWILLIAMS.COM

ALABAMA

BIRMINGHAM 35204
1160 Bankhead Hwy W
P (205) 252-9025
F (205) 324-9108
(800) 365-3780

MONTGOMERY 36110
1350 Emory Folmar Blvd
P (334) 279-6083
F (334) 279-6184
(800) 592-3413

ARIZONA

PHOENIX 85009
2602 South 19th Avenue
P (602) 257-0561
F (602) 257-8641
(800) 944-7375

TUCSON 85705
1375 West Glenn Street
P (520) 624-8377
F (520) 792-3289
(800) 624-8331

GEORGIA

ACWORTH 30102
25 North Drive
P (678) 574-9251
F (678) 574-9904
(888) 826-9102

ALBANY 31707
1803 West Oakridge Drive
P (229) 888-1923
F (229) 435-0676
(800) 736-1952

ATLANTA 30315
2849 Moreland Avenue SE
P (404) 366-1070
F (404) 361-4015
(800) 545-7116

ATLANTA 30315 (ALLISON)
3077 Moreland Avenue SE
P (404) 366-1070
F (404) 361-4015
(800) 545-7116

SAVANNAH 31405
14 Westgate Boulevard
P (912) 232-2602
F (912) 232-2607
(800) 283-9332

MICHIGAN

DEARBORN 48126
4000 Stecker Avenue
P (313) 584-6150
F (313) 584-1444
(800) 468-6332

GRAND RAPIDS 49315
500 Gordon Industrial Court
P (616) 878-7071
F (616) 878-0659
(800) 701-9993

LANSING 48917
4820 Empire Way
P (517) 322-4092
F (517) 322-4137
(866) 888-4231

SAGINAW 48601
715 South Outer Drive
P (989) 753-4411
F (989) 753-1620
(800) 906-4235

NEVADA

N. LAS VEGAS 89030
2680 Losee Road
P (702) 399-1890
F (702) 399-2977
(800) 839-1483

OHIO

CLEVELAND 44212
1176 Industrial Parkway N
P (330) 225-7751
F (330) 225-5940
(800) 321-0459

COLUMBUS 43026
3535 Parkway Lane
P (614) 527-9400
F (614) 527-1699
(800) 336-6651

TOLEDO 43441
3325 Libbey Road
P (419) 837-5067
F (419) 837-5229
(800) 758-8785

YOUNGSTOWN 44425
7125 Masury Road SE
P (330) 534-1161
F (330) 534-1529
(800) 686-1224

SOUTH CAROLINA

CHARLESTON 29418
7100 Design Street
P (843) 225-7121
F (843) 225-7122
(888) 527-9332

COLUMBIA 29169
2610 Augusta Road W
P (803) 791-5910
F (803) 794-2527
(800) 452-8479

GREER 29651
1835 South Highway 101
P (864) 877-0935
F (864) 848-1176
(800) 459-7146