Responder Name: ***W.W.WILLIAMS***

Responders shall complete the following Response Form, indicating their responses in the spaces provided. Additional pages may be added so long as they are clearly referenced in the spaces provided.

Please note: Any exception and the total number of exceptions taken will negatively affect your evaluation score. Compliance to Terms & Conditions has been identified as an evaluation criteria for this Solicitation.

Any exception not contained within this section of the Solicitation will be deemed invalid and will not be considered.

Acceptability of Responses

Offers that do not include this completed Response Form or that do include an incomplete Response Form or that include a completed Response Form with unacceptable responses may cause the entire offer to be deemed unacceptable and therefore non-responsive.

1 Price

Responders shall complete the following pricing tables below.

1.1 Parts (per Section 2.1.1 of the Statement of Work)

Responder shall state the offered discount for parts in the table below. Pricing shall be a discount from list or published price. Using blank spaces in the tables below, Responder shall state additional discounts offered on other parts provided that could benefit Pinal County.

Responder Response

Manufacturer	% Discount from List Price or Published Price	Source for Manufacturer's pricing (website, etc.)
Allis Chalmers	0%	
Allmand	0%	
Artic Cat	0%	
Bear Cat	0%	
Big Tex	0%	
Blue Bird	0%	
Broce	0%	
Carson	0%	
Case	0%	
Caterpillar	0%	

Chevrolet	*0%*	
Crafco	*0%*	
Dodge	*0%*	
EZ-Go	*0%*	
Fleming	*0%*	
Ford	*0%*	
Freightliner	*0%*	
GMC	*0%*	
Gorman Rupp	*0%*	
Gravely	*0%*	
Haul Mark	*0%*	
Honda	*0%*	
Hummer	*0%*	
Hyster	*0%*	
Ingersoll Rand	*0%*	
International	*0%*	
Interstate	*0%*	
Isuzu	*0%*	
Jeep	*0%*	
John Deere	*0%*	
Kenworth	*0%*	
Kodiak	*0%*	
Kubota	*0%*	
Landa	*0%*	
Mega	*0%*	

Nissan	***0%***	
Oldsmobile	***0%***	
Pace	***0%***	
Polaris	***0%***	
Peterbilt	***0%***	
Pontiac	***0%***	
Porter	***0%***	
Ranco	***0%***	
Rosco	***0%***	
Solar Tech	***0%***	
Suzuki	***0%***	
Towmaster	***0%***	
Trail King	***0%***	
Trail-Eze	***0%***	
United Truck Equipment	***0%***	
Vermeer	***0%***	
Water Buffalo	***0%***	
Western Star	***0%***	
White/GMC	***0%***	
Yale	***0%***	
Other / Allison Transmission Parts	***-25%***	***Manufacturers List Price***
Other / Detroit Diesel Parts	***-18%***	***Manufacturers List Price***
Other		
Other		
Expedited parts delivery fee (Fixed fee, not discount from list price)	***No Fee.***	

1.2 Scheduled maintenance and Minor service (per Section 2.1.2 of the Statement of Work)

Responder shall state the price for scheduled maintenance and minor service in the table below. **Prices for services listed below shall be all inclusive of parts, labor and fees.** Using blank spaces in the tables below, Responder shall state additional discounts offered on other services provided that could benefit Pinal County

Service	Price	Includes
Lube, oil & filter	$84.00 per hour	Parts price is determined by Make, Model, Year.
Tire rotation	$84.00 per hour	
Scheduled maintenance (Include interval or number of miles)	$84.00 per hour	Parts price is determined by Make, Model, Year.
Wheel alignment – 2 wheel drive	$ 89.00	Shims are extra, Med & Heavy Duty Vehicles.
Wheel alignment – 4 wheel drive	$ 120.00	Shims are extra, Med & Heavy Duty Vehicles
Wheel balance	n/a	
Transmission service	$89.00 per hour	Parts price is determined by Make, Model, Year.
Air conditioning/Heating service	$ 89.00 per hour	
Brake inspection	$ 84.00 per hour	
Brakes – Front pads only	$84.00 per hour	Parts price is determined by Make, Model, Year.
Power steering service	$84.00 per hour	
Vehicle washing services	n/a	
Vehicle detailing services	n/a	
Windshield repair	n/a	
Window tinting	n/a	
Other		
Other		
Other		
Other		
Other		
Other		
Other		
Other		
Other		
Other		
Other		
Other		
Other		
Other		
Other		

1.3 Other services or major services (other than listed above in section 1.2)

Responder shall provide labor rates and fees listed below. Note: Any fees or rates not included will not be considered part of the final contract. Parts as needed for repairs may be charged in excess of labor rates/shop fees/etc. Parts shall be a discount from list price. Responders shall include such parts in section 1.1 pricing table above.

Description	Rate	Comment
Shop labor rate	**$ 94.50 per hour**	
Shop labor rate – after hours	**$ 150.00 per hour**	
Field service call rate	**$ 122.00 per hour**	
Field service call rate – after hours	**$ 150.00 per hour**	
Mileage	**$ 2.50 per mile**	
Hazardous Waste Fee	**$ 0.00**	
Environmental Fee	**$ 0.00**	
Shop supplies	**$ 0.00**	
Other		
Other		
Other		
Other		
Other		

W. W. Williams locations

WWW.WWWILLIAMS.COM

ALABAMA

BIRMINGHAM 35204
1160 Bankhead Hwy W
P (205) 252-9025
F (205) 324-9108
(800) 365-3780

MONTGOMERY 36110
1350 Emory Folmar Blvd
P (334) 279-6083
F (334) 279-6184
(800) 592-3413

ARIZONA

PHOENIX 85009
2602 South 19th Avenue
P (602) 257-0561
F (602) 257-8641
(800) 944-7375

TUCSON 85705
1375 West Glenn Street
P (520) 624-8377
F (520) 792-3289
(800) 624-8331

GEORGIA

ACWORTH 30102
25 North Drive
P (678) 574-9251
F (678) 574-9904
(888) 826-9102

ALBANY 31707
1803 West Oakridge Drive
P (229) 888-1923
F (229) 435-0676
(800) 736-1952

ATLANTA 30315
2849 Moreland Avenue SE
P (404) 366-1070
F (404) 361-4015
(800) 545-7116

ATLANTA 30315 (ALLISON)
3077 Moreland Avenue SE
P (404) 366-1070
F (404) 361-4015
(800) 545-7116

SAVANNAH 31405
14 Westgate Boulevard
P (912) 232-2602
F (912) 232-2607
(800) 283-9332

MICHIGAN

DEARBORN 48126
4000 Stecker Avenue
P (313) 584-6150
F (313) 584-1444
(800) 468-6332

GRAND RAPIDS 49315
500 Gordon Industrial Court
P (616) 878-7071
F (616) 878-0659
(800) 701-9993

LANSING 48917
4820 Empire Way
P (517) 322-4092
F (517) 322-4137
(866) 888-4231

SAGINAW 48601
715 South Outer Drive
P (989) 753-4411
F (989) 753-1620
(800) 906-4235

NEVADA

N. LAS VEGAS 89030
2680 Losee Road
P (702) 399-1890
F (702) 399-2977
(800) 839-1483

OHIO

CLEVELAND 44212
1176 Industrial Parkway N
P (330) 225-7751
F (330) 225-5940
(800) 321-0459

COLUMBUS 43026
3535 Parkway Lane
P (614) 527-9400
F (614) 527-1699
(800) 336-6651

TOLEDO 43441
3325 Libbey Road
P (419) 837-5067
F (419) 837-5229
(800) 758-8785

YOUNGSTOWN 44425
7125 Masury Road SE
P (330) 534-1161
F (330) 534-1529
(800) 686-1224

SOUTH CAROLINA

CHARLESTON 29418
7100 Design Street
P (843) 225-7121
F (843) 225-7122
(888) 527-9332

COLUMBIA 29169
2610 Augusta Road W
P (803) 791-5910
F (803) 794-2527
(800) 452-8479

GREER 29651
1835 South Highway 101
P (864) 877-0935
F (864) 848-1176
(800) 459-7146

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