



PINAL • COUNTY  
*wide open opportunity*

ROQ – 151721  
Specialty Legal Services

Pinal County  
Finance Department  
31 N. Pinal St.  
Bldg. A  
P.O. Box 1348  
Florence, AZ 85132

**SCHEDULE A: PRICING SUPPLEMENT**

The hourly rate of \$ see attached will be the rate for all authorized and approved Specialty Legal Services under this contract. This rate will include all costs associated with these services. *(NOTE: Respondent may provide a table of costs based on expertise of employee i.e. Senior Partner, Partner, Senior Associate or Of Counsel, Associate, Paralegal, Administrative Support.)*

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**ATTACHMENT TO SCHEDULE A (PRICING SUPPLEMENT)**

*Because fees of Bond Counsel are typically paid from the proceeds of each financing and the amount must be fixed in advance for purposes of sizing the borrowing, we propose the following pricing for work in such capacities on each transaction:*

For fixed rate for voter-approved bonds for "new money" purposes or any future bonds authorized by an election for which CONTRACTOR provided legal advice, sold by competitive sealed bids, a fee of \$1.00 per \$1,000.00 of proceeds per Issue, with a minimum fee of \$25,000.00, for the first \$50,000,000.00 of proceeds; and \$0.75 per \$1000.00 of proceeds in excess of \$50,000,000.00. If an issue of such bonds is undertaken through other than competitive sealed bids, e.g. negotiated or accelerated bidding process, the fee would be 1.25 times the foregoing rates, due to the additional documentation, such as bond purchase agreements, and drafting work incorporating comments from the additional participants involved.

This work does not include work performed on the preparation of bond election proceedings which, for certain types of bonds, is prohibited by statute from being paid from bond proceeds. The fee for work on the preparation of bond election proceedings is \$25,000.00 per election.

For financings demanding more intensive or extensive Bond counsel services, such as those through a municipal property corporation, excise tax obligations, lease-purchase agreements or certificates of participation therein, variable rate, tender option or refunding bonds, a fee for any particular financing of \$1.25 per \$1,000.00 of proceeds, with a minimum fee of \$30,000.00, for the first \$50,000,000.00 of proceeds; and \$0.90 per \$1,000.00 of proceeds for financings in excess of \$50,000,000.00. For a combined new money and refunding financing the fee will be calculated based on the proportionate share of each type bonds.

In addition, CONTRACTOR will bill for expenses at cost, such as legal advertising, and photocopy, long distance telephone, printing and out-of-state travel to the extent provided in the Contract.

*(a) To the extent that COUNTY determines in advance that the fees of Bond Counsel or Disclosure Counsel on financing transactions will be paid on an hourly-rate basis in lieu of the fixed fee basis described above or (b) on transactions where COUNTY requests that the responsibilities of CONTRACTOR, as bond, counsel, include the preparation of the official statement or take primary responsibility for disclosure issues or provide legal advice on interest rate swaps or other finance-related issues, or (c) for legal advice not related to a particular pending transaction, such supplemental work will be billed at hourly rates discounted by at least ten percent (10%) for then-applicable standard rates. Current standard rates for individual attorneys, discounted as noted, are as follows:*

<b><u>Key Personnel</u></b>	<b><u>Hourly Rates</u></b>
Tim Pickrell (Senior Partner)	\$679
Chuck James (Senior Partner)	\$679
Pedro Miranda (Partner)	\$549
Jennifer Cospers (Associate)	\$319