

Key Personnel (Primary Contract Contact)

Name: Barb Porter – Branch Manager Phone: 1-480-510-9013

barb.porter@envision.com

8655 East Via De Ventura, Suite G200
Scottsdale, AZ. 85258

Senior Account Manager: Elkus Bookman elkus.bookman@envision.com

Three Senior Arizona IT Recruiters:

Donald Hom – 602-918-0163 donald.hom@envision.com

Scott Lieb - 908-3773851 scott.lieb@envision.com

Scott Collins – 602-321-1921 scott.collins@envision.com

Financial Capacity: Responder shall provide copies of financial statements, preferably audited or reviewed, from fiscal year 2011 and shall describe in detail their financial capacity to support the County under any subsequent contract.

Envision Response

Envision, LLC is 91% owned by Lowy Enterprises, Inc. which was incorporated 1/12/1971 and has retained earnings of \$16,293,000.

2011 Financial Statements are attached. In Attachment A

2.4 Economic Outlook: Responder shall describe their economic outlook for the next five fiscal years.

Envision Response

The economic outlook for the IT Services industries for the next five years is very bright. YTD 2012 envision is 24% ahead in revenues.

2.5 Additional Information: List any other relevant information that speaks to the capacity of the company.

Envision Response

Envision is projected to do over \$20,000,000 in sales in 2012, has excellent banking relationships, and can handle the needs of Pinal County.

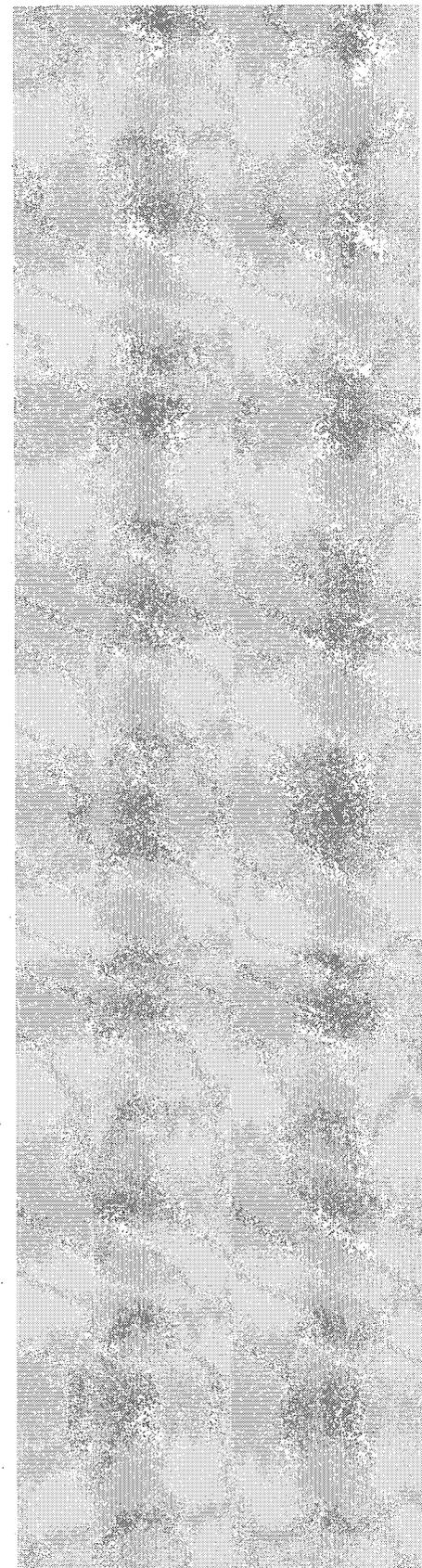
3 COST

Cost (Placement Fee) shall be a firm, fixed percentage of the candidate's starting annual salary. Example – if a candidate's starting salary is \$50,000 and the contracted percentage is 10%, then the placement fee to be paid will be \$5,000.

Responder's shall submit their percentage to be used under any resulting contract.

Envision Response

Percentage:



Envision normally charges 20% of first year's salary as a placement fee but will discount the fee to **15% of first year's salary for Pinal County**. The cost of any technical skills testing and drug testing will be the responsibility of Envision and will be included in the Placement fee.

4 CONFORMANCE TO TERMS AND CONDITIONS AND TERMS AND CONDITIONS

Response Form Responses

Envision LLC, has read, understands, and shall comply with all Terms and Conditions. Responders that accept the County's Terms and Conditions and Instructions shall check **YES** or **NO** to clearly indicate their acceptance. Responders who take exception to the County's Terms and Conditions and Instructions shall likewise clearly indicate their exception and provide Responder's suggested language.

YES, I acknowledge that I have read and understand all Terms and Conditions and will comply in any resultant contract.

NO, I acknowledge that I have read, understand all Terms and Conditions and will comply in any resultant contract with the exceptions listed below.

Exceptions (only if checked 'NO')

Responders that take exception to any Terms and Conditions shall justify their exception as well as proposing any changes to the County's language with the Responder's suggested changes clearly indicated. Additional pages may be added so long as they are clearly referenced in the spaces provided. **Please note that taking exception to any Terms and Conditions may affect your evaluation score.** Both the number of exceptions and the severity of the exceptions can affect your score and may have you deemed non-responsive for this solicitation.

Cite the specific Term and Condition for which an exception is taken:

N/A

Responder's justification for the exception: N/A

Responder's suggested changes: N/A

